

A LETTER TO OUR WARM FRIENDS

Harrington Oil Inc.

672B MAIN ST, HOLDEN, MA 01520

*** 508-829-0044 ***

www.harringtonoilinc.com

2012 FALL/WINTER NEWSLETTER



MESSAGE FROM THE BROTHERS

Like our waistlines, Harrington Oil continues to grow. We are bringing on a part-time driver to help Joe with the winter deliveries. We have also added a 4th service company to ensure our customers get fast reliable service when in need. We are pleased with the Cap/Fixed Oil Contracts we were able to offer this summer to take the bumps out of the volatile heating oil prices. The office is now open on Saturdays from 9am to noon for your convenience. We are constantly looking for ways to improve what Harrington Oil offers and to keep our prices as competitive as possible. Your feedback is always welcome; let us know what services are important to you or what we could do better. The purpose of our biannual newsletter is to educate and inform our customers of energy saving tips and the many services we have to offer. We want you to get the most out of your energy dollars during these challenging times.

OFFICE HOURS

Our office is located at 672B Main Street, 2nd floor, Holden, MA above Flip Flops Bar and Grille. The office is open Monday through Friday 8:00 am – 4:30 pm. From November thru March the office will be open Saturdays from 9:00 am – Noon. If you would like to drop off a payment after office hours, we have a mailbox located at the middle doorway labeled HARRINGTON OIL. It is always a pleasure when a customer stops by to visit us.

EMAIL OR UNITED STATES POSTAL SERVICE

What is your preference? Do you enjoy receiving your monthly statements via email or through the United States Postal Service? With your email address we can **send electronically your monthly statements**, credit card receipts, information about new products and services, and save lots of time, paper & postage. Please let us know your preference, either phone 508-829-0044 or email me @ deb@harringtonoilinc.com.

IS THE PATH CLEAR??

Help our drivers this heating season by keeping a clear path to the fill pipe. Our drivers work extremely hard all heating season to make sure your comfort needs are met. A clear path is greatly appreciated.

EMERGENCY SERVICE

If you ever have a heating emergency day or night, please call us right away at **508-829-0044**. The phones are forwarded after hours so we can answer all your calls, 24 hours a day. If for some reason you are having difficulty getting through to a Harrington Oil employee on our regular number, please call Pat's cell phone number **508-523-8358**.

Providing our customers with fast reliable service is very important to us.

FREE OIL

Harrington Oil will be drawing a name from our list of current and new Automatic Delivery customers during the months of November, December and January. One winner will be selected each month to receive 50 gallons of oil FREE. To qualify for the drawing, customers just need to be on Automatic Delivery throughout the 2012/2013 heating season.

Congratulations! ... to our November drawing winners:
James & Lauren Hennessey of Rutland.

It's not too late to enter for the December and January drawings. If you are not currently on automatic delivery, just call the office and we can get you switched over for the remainder of the season very quickly.

DID YOU KNOW?

#2 Heating Oil purchased through Harrington Oil contains Heat Force fuel additive, which reduces unscheduled fuel related service calls. Key components of Heat Force include:



- Metal deactivator: reduces fuel degradation caused by catalytic interaction with metals in fuel system
- Fuel stabilizer: stabilizes stored fuel and prevents sludge
- Dispersant: cleans the entire system by harmlessly removing & dispersing sludge
- Corrosion inhibitor: prevents rust from forming in heating oil system

OUTSIDE OIL TANK PROTECTION

As we move into the heating season, the oil tank is often a forgotten part of the home heating system. For customers who have outside tanks, Harrington Oil recommends Hot Shot Heating Oil Treatment. Hot Shot disperses water and helps prevent plugged oil lines due to extreme cold. Hot Shot should be added with deliveries during the Fall and Winter months and cost \$14.88 including tax.



Please contact our office if you are interested in having Hot Shot added to your outside tank this winter.

SIX WAYS TO SAVE ON YOUR ENERGY BILL

Reward yourself while staying comfortable this coming winter with a few simple tips:

- S** Turn down the thermostat nightly; better yet have a programmable thermostat installed.
- S** Tune up your burner. An annual Tune-up can save 10% in fuel efficiency and allow you to avoid unexpected repairs
- S** Insulate your home. As oil cost go up, adding insulation makes more sense than ever.
- S** Don't forget the windows. Replace or caulk drafty windows and save hundreds of dollars.
- S** Replace your 20 year old system. A new heating system can reduce fuel consumption up to 30%.
- S** Close the fireplace flue. Too many oil customers forget to close the fireplace flue and as a result their money goes up the chimney.



AUTOMATIC DELIVERIES

Harrington Oil strongly recommends Automatic Delivery for all of our customers. Let us watch your tank level and give you one less thing to worry about. We are conservative with our projections because we hate to ever let a customer run out. We have many years of experience in projecting deliveries based on degree days. We can adjust projections for customers wanting smaller deliveries as well. To switch to automatic just call the office at 508-829-0044. For customers who prefer to call for their deliveries we ask that you keep a good eye on your tank gauge and give us a call when the tank has ¼ left. This ensures that we have several days to work you into the delivery schedule. We want our customer's homes to be warm and toasty no matter what Old Man Winter throws our way.



| <u>TOWN/DAY DELIVERY SCHEDULE</u> | | | | |
|--|------------|-------------|-----------|-----------|
| MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY |
| HOLDEN | HOLDEN | HOLDEN | HOLDEN | HOLDEN |
| PAXTON | MILLBURY | BOYLSTON | PAXTON | AUBURN |
| RUTLAND | SHREWSBURY | CLINTON | LEICESTER | CHARLTON |
| | WORCESTER | LANCASTER | RUTLAND | WORCESTER |
| | | PRINCETON | | |
| | | STERLING | | |
| | | W. BOYLSTON | | |

\$50 REFERRAL CREDIT

Do yourself, your friends, family and neighbors a favor and refer them to Harrington Oil. Just have them mention your name when they call to sign up and we will credit your account \$50 towards your next delivery, after their first paid delivery. It's a great way to make some extra money and make your friends, family and neighbors happy at the same time.

A referral is the greatest compliment we can get.



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