

A LETTER TO OUR WARM FRIENDS

Harrington Oil Inc.

672B MAIN ST, HOLDEN, MA 01520

*** 508-829-0044 ***

www.harringtonoilinc.com

HEATING OIL SOLUTIONS!



MESSAGE FROM THE BROTHERS

In our continued efforts to bring our customers unsurpassed service, we believe in giving our customers options. Everyone is different and may certainly want to purchase their oil differently. We will continue to recommend options, which we feel best serve you, our customers. But the final decision will always rest with you, as we are honored to have you as a customer.

Along those lines we strongly recommend the Budget Plans as the easiest method to pay for your yearly oil cost. Why pay for the majority of your oil over the four (4) winter months when you can spread the payments out in smaller 11 or 12 (new this year) monthly payments. We have added the 12 month budget option this year in an effort to keep monthly payments as low as possible.

Automatic Delivery fits perfectly with the Budget Plan as you do not have to worry about paying for a full tank of oil right away; you just keep making your monthly Budget payment. When we can fill the tank each visit we make fewer visits during the year saving us money and time, in return passing the savings on to you. It also helps us in planning our routes and work load as we can see which customers are coming due, taking the pressure off you from having to watch the tank gauge all the time. Our automatic delivery is very dependable; our goal is to fill the tank when it gets to be about the ¼ mark (150-180 gallon delivery). We like to be conservative with our delivery drops as we never want a customer's tank to run out, in our eyes a run out is one of the worst things that we could do to our customers.

So why not remove some stress from your life and go on Automatic Delivery and the Budget Plan for this upcoming heating season.

EMERGENCIES

If you ever have a heating emergency day or night, please call us right away at **508-829-0044**. The phones are forwarded after hours so we can answer all your service emergency calls, 24 hours a day. If for some reason you are having difficulty getting through to a Harrington Oil employee on our regular number, please call Pat's cell phone number **508-523-8358**.

NON-WINTER OFFICE HOURS

Many of you know our office is located at 672B Main Street, 2nd floor, Holden, MA above Flip Flops Bar and Grille. We have returned to our non-winter office hours of **Monday through Friday 8:00 am – 4:30 pm**, eliminating Saturday hours. If you would like to drop off a payment after office hours, we have a mailbox located at the middle doorway labeled HARRINGTON OIL.

If you would like to pay us a visit, enter through the middle door, top of stairs take a right, 2nd door on the right. For those in need of an elevator, one is available by entering the farthest left door where the elevator is at the end of the hall.



ONLINE SERVICES



You can actually order oil, check our daily pricing, authorize payment on your account or view our service contract safely from your home in your PJ's. By visiting www.harringtonoilinc.com placing an oil delivery is just a click away. Additionally you can email a staff member from home on a secure internet connection. Feel free to comment or share your experience with Harrington Oil's service on our new testimonial page at www.harringtonoilinc.com. We at Harrington Oil never sell email addresses; we protect the privacy of our customers.

PAYMENTS

Please note, if you mail, use an on-line bill pay company, or make your payments through your bank, we would appreciate the mailing address to reflect **PO BOX 563, Holden, MA 01520**. This assures payment comes directly to Harrington Oil, without incident.



We Accept
CASH, CHECK
or



Your Prompt payments are greatly appreciated.

Thank you!

HELPFUL HEATING OIL SAVING TIPS



- Regular tune-ups keep your heating system running at peak efficiency and can reduce your annual fuel bills by 10%. Additionally an annual tune-up can help prevent inconvenient breakdowns.

Don't forget, we also offer Oil Service Policies, which includes an annual tune-up and offers listed protection throughout the year. Call for details. The summer is a good time to schedule your annual service. The service technicians are more readily available at this time of year.
- Install a Programmable Thermostat It allows much finer control over where the heating is set and always 'remembers' to turn down the heat at night, so the average family will save \$150 a year, according to the EPA
- Upgrade your heating equipment. Take advantage of energy tax credits. Through 2013, the Federal Government allows a variety of energy tax credits for heating and cooling systems and related energy-efficiency improvements. (www.energystar.gov/taxcredits)
- Keep Vents Clean & unobstructed along with changing air filters twice yearly.

\$50 REFERRAL CREDIT

Do yourself, your friends, family and neighbors a favor and refer them to Harrington Oil. Just have them mention your name when they call to sign up and we will credit your account \$50 towards your next delivery, after their first paid delivery. It's a great way to make some extra money and make your friends, family and neighbors happy at the same time.

A referral is the greatest compliment we can get.

WIN FREE OIL

Congratulations to our FREE 50 Gallons Automatic Delivery Winners:

- The Hennessey's of Rutland - November
- The Jackson's of Holden - December
- The Poltz's of Worcester – January

Wouldn't you like to be our next FREE 50 Gallons of Oil Winner? We offer this drawing to all our AUTOMATIC customers. Your name will automatically be entered in our drawing as long as you remain on Automatic Delivery.

For customers who prefer to call for their deliveries we ask that you keep an eye on your tank gauge and give us a call when the tank is at the ¼ mark. **Please refer to the Town/Day Delivery Schedule** and allow 2-3 days notice for a delivery. This ensures that we have several days to work you into the delivery schedule.

TOWN/DAY DELIVERY SCHEDULE				
MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
HOLDEN	HOLDEN	HOLDEN	HOLDEN	HOLDEN
PAXTON	MILLBURY	BOYLSTON	PAXTON	AUBURN
RUTLAND	SHREWSBURY	CLINTON	LEICESTER	CHARLTON
WORCESTER	WORCESTER	LANCASTER	RUTLAND	WORCESTER
01602	01604	PRINCETON	WORCESTER	01604
01603	01605	STERLING	01602	01605
01609	01606	W. BOYLSTON	01603	01606
	01607		01609	01607

HAVE A SAVE AND HAPPY SUMMER!



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