

#### 752 MAIN STREET, HOLDEN, MA 01520

\*\*\* 508-829-0044 \*\*\*

#### www.harringtonoilinc.com

# HEATING OIL SOLUTIONS!











### **MESSAGE FROM THE BROTHERS**

When we first opened our doors in 2010, we weren't sure what to expect. We had a lot of experience in the oil business and knew people liked the level of service they received in the past from our fathers company, Holden Heating. We have been pleasantly surprised with our rapid growth and the many old customers that are now our "new" customers. On our 5<sup>th</sup> anniversary we wish to thank our many loyal customers for their business and friendship.

We continue to explore ideas to improve the great service we currently supply. Many of the ideas come directly from you, our customers. One such idea is to add a 2<sup>nd</sup> Oil Burner Service Plan which will include the water parts on the boiler. We also now offer on-line bill pay, visit <u>harringtonoilinc.com</u>.

We have had 2 very tough winters in a row and we are very thankful to all of our customers who made a clear path for our drivers to reach their fill pipes. Our drivers have a difficult time trudging through the deep snow; we greatly appreciate you working with us to assist in keeping your oil tanks full and our drivers healthy.

One of the great benefits of having our own 90,000 gallon oil storage and loading rack is our ability to always have ample product for our customers. During this past winter, we had many non-customers contact us stating their company could not get oil. That is a problem we never want our customers to experience.

# CAP CONTRACTS



Most 2015/2016 CAP Contracts have been mailed out, if you have not received one and would like to protect your price this coming heating season, please give our office a call at 508-829-0044. With the CAP contract all we need to know is your annual oil consumption if you are new to us. All contract customers are on AUTOMATIC delivery and the majority of customers prefer the Budget Plan. The CAP

plan takes all the price worry out of buying oil as you are protected if the price goes up, and protected when the price goes down.

# A/C SERVICING

Summer is upon us and what better time than now to have your central air system cleaned and serviced. Our service technician is knowledgeable and capable of keeping you cool this summer.



A/C tune-ups are 110.00 – for the 1<sup>st</sup> zone and additional zones are 50.00 each. Servicing pertains to central air systems only.

#### <u>NEW MOBILE WEBSITE.</u> SOCIAL MEDIA & FEEDBACK



Harrington Oil is pleased to announce the addition of our new mobile site to make it easier to contact us or to schedule a delivery.

Do you Google? When searching Harrington Oil, Inc., if you have had a positive experience with us, please be sure to write a review, we would greatly appreciate it.

Harrington Oil, Inc. is always open to ways of improving customer relations, please feel free to email or phone with

any suggestions on how we can better serve you, our customers.

"Harrington Oil is on Facebook and looking for new ways to stay connected with our customers. Be sure to "Like" our page so we can share helpful tips and reminders through Facebook."



# **CUSTOMER ACCOUNT LOG-IN & BILL PAY**

Harrington Oil now has the capability of offering a "*NEW*" on-line feature for personal account access. Accessibility of this secure website, through Harringtonoilinc.com, allows you to access your personal account information. After creating a secure password associated with your email address, you will have the ability to view delivery history, payment transactions, and print a statement. Additionally payments can be made conveniently on-line. *Be sure to check it out!* 

#### **TUNE-UP TIME**

Now is a great time to schedule your boiler or furnace tune up. A properly cleaned system runs more efficiently using less oil and gives you peace of mind for the next heating season. Please feel free to contact our office to schedule an appointment at 508-829-0044.

# **CUSTOMER LOYALTY**

Harrington Oil greatly appreciates our customers' loyalty and referrals. Don't forget we offer you a <u>\$50.00 credit</u> for each referral. As we celebrate our 5<sup>th</sup> year in business, we greatly appreciate all who continue to support Harrington Oil.



#### **REMEMBER SCHEDULE YOUR DELIVERY IN**

**ADVANCE.** Please refer to the following chart

TOWN/DAY DELIVERY SCHEDULE				
MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
HOLDEN	HOLDEN	HOLDEN	HOLDEN	HOLDEN
PAXTON	BOYLSTON	CLINTON	PAXTON	AUBURN
RUTLAND	NORTHBORO	LANCASTER	LEICESTER	CHARLTON
WORCESTER	N. GRAFTON	LEOMINSTER	RUTLAND	MILLBURY
01602	SHREWSBURY	PRINCETON	WORCESTER	WORCESTER
01603	WORCESTER	STERLING	01602	01604 & 01605
01609	01604 & 01605	W. BOYLSTON	01603	01606 & 01607
	01606 & 01607		01609	

# A CLOSER LOOK AT YOUR GAUGE

The most common gauge is similar to the one below to the right; however they can also look like the gauge to the left. The gauge represents how much fuel is left in the tank; a general rule of thumb is to never let the gauge get below ¼. If you run out of Oil in your tank before more fuel is delivered, your burner will need to be primed. This is an additional service that carries a fee. At times the tank gauge gets buck or may be inaccurate. The best practice is to be on automatic delivery to avoid this, but if you prefer to call do so when the gauge gets to ¼. While we offer next day delivery, depending on your fuel usage and the accuracy of your gauge, we would hate to have anyone run out of fuel on a cold winter night.



**OFFICE HOURS and HELPFUL WEBSITE** 



**<u>SUMMER</u>** hours from April through October are Monday through Friday 8:00 am to 4:30 pm. You can contact us during non-business hour's on our website at <u>www.harringtonoilinc.com</u>. Your emails will be responded to promptly on the next business day.

Phones are answered 24 hours a day by a Harrington Oil employee to handle <u>any</u>

emergency. Please phone during normal business hours with any questions on billing or account information.

If there is a phone problem with the regular office number, contact Patrick's cell phone at <u>508-523-8358.</u>

### TANK TRAY

Protect your home from damaging oil leaks with an Oil Tank Tray. The tray is made of durable vinyl that easily snaps together and fits underneath the oil tank. With a holding capacity of 15 gallons, this should assist in eliminating expensive environmental cleanup costs. The tank tray is a great idea especially in finished basements. The tank tray costs \$105.19 installed. Call today and order yours at 508-829-0044

# **OIL TANK PROTECTION & REPLACEMENT**

Do you question the age of your oil tank? Are you concerned it may develop a leak? For peace of mind, consider replacing your tank with Harrington Oil. Our qualified service technician, Brian can usually replace your oil tank in less than one day. Please contact our office to schedule an appointment for a free estimate.

If replacing your oil tank is not in the budget now, consider the TANK-GUARD protection program. The tank-guard program is proactive in two important ways: 1) Annual tank treatment with Tank-Guard liquid corrosion inhibitor helps to prevent interior tank corrosion. 2) If your oil tank should start leaking, Tank-Guard will replace your tank for FREE.

# HAVE A HAPPY & SAFE SUMMER



Harrington Oil, Inc. PO BOX 563 Holden, MA 01520

PRSRT STD U.S. Postage PAID Marie's Direct Mail

