

SPRING/SUMMER 2020

A LETTER TO OUR WARM FRIENDS

**Harrington Oil** Inc.

752 MAIN ST, HOLDEN, MA 01520 \*\*\* 508-829-0044 \*\*\* [www.harringtonoilinc.com](http://www.harringtonoilinc.com)

HEATING / COOLING SOLUTIONS!



\* 2010 CELEBRATING OUR 10 YEAR ANNIVERSARY 2020 \*

**MESSAGE FROM THE BROTHERS**

As we celebrate our 10<sup>th</sup> year in business we look back at our humble beginnings with just three fulltime employees, a small office and one oil truck. Well thanks to many good employees through the years and many warm friends/customers we grew steadily over the ten years. Today we have eight fulltime employees, our own building, garage, tanks, loading rack, six oil trucks and many more warm friends/customers. It hasn't always been easy but with a lot of hard work and mindset of providing our customers with the best service possible. It has always been rewarding. This 10<sup>th</sup> year has certainly had its challenges first with a mild winter and now with the Coronavirus. Hopefully things will get back to normal soon, but rest assured we are here for you whenever we are needed. Lastly, but most importantly, we would like to extend our heartfelt appreciation to our loyal customers for their business through the years and in the future.

**TAKE THE STRESS OUT OF BUYING OIL**

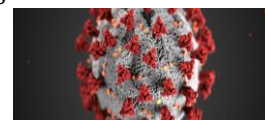
Why worry about your tank level or how you're going to be able to pay for your next delivery?

With Automatic Delivery we worry about when to fill your tank, generally when it's around 1/4 left. We do this by using degree days and K Factors, which allows us to estimate how much oil is in your tank. A degree day is a unit for measuring how cold it has been over a 24 hour period, which we get from our local weather service. A K Factor is a number showing how fast a customer uses fuel. Your K Factor is adjusted after each delivery. We are very confident in our ability to keep your tank full and try to be conservative in our estimates so we never let a customer run out of oil.

The Budget Plan is the easiest way to pay for your oil. We take your estimated cost times and estimated average price and divide it over 12 equal payments. This levels your payments over the peak winter months which also happens to be right around the holidays. So why not let the professionals worry about your deliveries and you just make a small monthly payment and relax.

**CORONAVIRUS**

These are unprecedented times dealing with the Coronavirus.. As we continue to closely monitor the situation, we want to share a few of the steps we have taken in the effort to keep our customers and employees safe.



- Harrington Oil is open; we are an essential business proving heat to residential and business customers.
- Office is closed to visitors, if you would like to leave a payment there is a black mailbox to the left of the front door. We are maintaining our regular office hours to best handle your phone calls and emails.
- For service visits to your home we ask that you keep contact with our employees to a minimum. Hopefully you can leave a basement door open and they can go in and make the necessary repairs. Please inform us ahead of any scheduled service if anyone in your home is sick.
- Oil drivers can perform their jobs without any personal contact. While prices are lower than we have seen in several years we ask that you only order as needed and not try to stuff your tank. There has been no interruption in the oil supply and it looks as if prices will remain low.

We understand these are stressful times and we appreciate your help as we continue providing heating and cooling services to our customers as safely as possible.

**\*\*COMING SOON\*\***

**BUDGET AND PREPAY OIL CONTRACTS**

New Oil Contracts will be mailed out the end of May for the 2020/2021 heating season. These will offer options for Capped or Fixed pricing with Budget or Prepay payment options.

## MINI SPLITS

**Mini Split** Air conditioning systems offer a flexible way to provide cooling and heating to individual rooms. A mini-split system has two major components: the air-handling unit inside your home and the condenser unit outside your home. The "mini" relates to the size, as most units are sleek and compact in design, allowing flexibility in where you want the indoor unit placed on your wall. These **ductless** air conditioners are available in both single-zone and multi-zone systems. In most cases, a ductless system will save you money. These systems are smaller than a traditional forced-air system, which means they use less power. A ductless unit delivers maximum heating and cooling comfort to the rooms you select. Save with our coupon located on the back of this newsletter. Give us a call to set up a FREE estimate.



## REFERRALS

We give our current customers a \$50.00 credit for every customer referral. Just be sure to have the new customer give your name and address. After their first paid delivery you will receive your referral credit

## SUMMER OFFICE HOURS

**SUMMER** hours from April through October are Monday through Friday 7:30 am to 4:30 pm.

*Phones are answered 24 hours a day by a Harrington Oil employee to handle **any emergency**. Please phone during normal business hours with any questions on billing or account information*



Harrington Oil, Inc.  
PO Box 563  
Holden, MA 01520

**PRSR STD**  
U.S. Postage  
**PAID**  
Marie's Direct Mail  
Worcester, MA



FACEBOOK



GOOGLE+



LINKEDIN

PLEASE LIKE US ON FACEBOOK

**Be a Cool Cat All Summer  
with an AC Install**

**Book Now  
and Get  
\$200 OFF  
a NEW  
Mini-Split  
A/C System**

1 Coupon Per Customer  
Offer expires 6/30/2020

**Harrington Oil**